



# Connected Leadership: How to build a more agile, customer-driven business

Simon Hayward

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*Connected Leadership* provides a clear, practical guide for leaders of organisations who wish to create a more connected, agile and customer-oriented organisation in a digitally connected, customer-driven 21<sup>st</sup> century business environment.

It lays out the key factors of the connected organisation and the leadership behaviours that will allow these factors to become embedded and sustainable. It provides a range of case examples to demonstrate what this looks like in practice, complemented by a series of tools and techniques that leaders can use to diagnose their organisation's current position and plot a successful course to achieve these more connected ways of working.

It is, at heart, a real-world guide to changing your leadership style and approach to align an organisation's culture and values with those needed in a world where the prevailing models of command and control are so obviously failing.

Connected Leadership will show you how to:

- · Create a more agile organisation & respond swiftly to changing markets & customer needs
- · Cope with increasing market complexity & uncertainty
- · Build trust, reputation & become a more authentic leader
- · Develop a 'connected leadership' approach



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